SABO

SABO: Gaining Agility, Simplicity, Transparency, and Connectivity in the Cloud

A leading German manufacturer of lawn and property maintenance products, SABO-Maschinenfabrik GmbH prides itself on standing for quality. This reputation is backed not only by outstanding machines that offer maximum safety, performance, and reliability but also by a strong community of motivated people.

As a midsize company with around 90 employees, SABO must automate and simplify processes, remain agile, and implement best practices. To achieve this, the company needed an ERP system that could improve data transparency in order-to-cash processes, integrate sales and production, enable intuitive access to data, and reduce time spent searching for information. It set out to **implement a centralized system**, with financial, production, and sales information integrated, standardized, and quickly accessible from anywhere at any time.

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Group

THE BEST RUN **SAP**

Automating Processes and Digitalizing the Business Using
RISE with SAP S/4HANA® Cloud

SABO

Before: Challenges and Opportunities
- Need for a new ERP system after separating from the global group
- Long chain of manual communication and inefficient data searches due to a lack of rapid data access
- Dispersed information across the company
- Opportunity to improve operations by enhancing integration, ease of use, and data control

Why SAP and All for One Group SE
- Cloud solutions from SAP, providing modern software that is readily accessible from anywhere
- RISE with SAP S/4HANA® Cloud, offering support for industry best practices and methodologies for accelerated implementation
- Continuous improvement for end-to-end processes through regular software updates
- Intuitive, user-friendly, and role-based interface
- Proven expertise and best practices for midsize manufacturing companies from All for One Group

After: Value-Driven Results
- Smoother, integrated order processes in the cloud
- Real-time reporting for better decision-making
- Agile and simplified system landscape
- Higher service quality with instant access to product information
- Less time spent on retrieving data, which is accessible from any location

"As a small to midsize enterprise, we need to ensure our processes are **automated**. This automation is now enabled and controlled digitally to support the tasks we face each day."

Lars Daniel, Co-CEO and CFO, SABO-Maschinenfabrik GmbH

30%
Faster throughput time for order entry, delivery, and billing

20%
Faster payment runs

Featured Partner

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SABO-Maschinenfabrik GmbH Gummersbach, Germany https://sabo-online.com	**Industry** Industrial manufacturing	**Products and Services** Lawn and property maintenance equipment	**Employees** 90	**Revenue** €25 million	**Featured Solution** RISE with SAP S/4HANA Cloud

THE BEST RUN **SAP**

SABO

Transforming Systems, Applying Best Practices, and Improving Time to Value

After being spun off from its parent company, SABO-Maschinenfabrik GmbH needed a new ERP system. The main requirements for its new system were process simplicity, transparency, connectivity, minimal customization, and intuitive access. These needs were met by RISE with SAP S/4HANA® Cloud, which SABO deployed rapidly with SAP partner All for One Group, going live in just seven months.

Now, communication between different departments runs smoothly with data relevant to a role available in the system. Teams can access order, delivery, and product information with one simple click.

Integration between SAP® software and a third-party manufacturing execution system has improved production planning and communication. As an order moves through the system, the documents needed are generated automatically, enhancing transparency. And SABO can provide better service to its dealers with product information instantly accessible in the cloud.

"RISE with SAP S/4HANA Cloud was the right solution for us. We have standard processes and structures but can still implement individual adjustments to interfaces and reflect our company's **specific requirements**."

Pierre Janotta, Head of Program Management Office, SABO-Maschinenfabrik GmbH

20%
Faster financial closing

50%
Reduction in manual effort for processing invoices

50%
Increase in order and shipment transparency

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