



AAF: Using Intelligent and Integrated Cloud Software to Expand on 100 Years of Bringing Clean Air to Life

The first Reed Air Filter, a creative filter solution developed in 1921, established the foundation for what is today AAF – the world’s largest manufacturer of air filtration solutions, operating production, warehousing, and distribution facilities in 22 countries across four continents. With its global headquarters in Louisville, Kentucky, AAF is committed to protecting people, processes, and systems through the development and manufacture of the highest-quality air filters, filtration equipment, and containment housings. Its innovative air filtration solutions remove and control airborne particulates and gaseous contaminants in residential, commercial, industrial, clean-room, transportation, and nuclear power applications.

Over the years AAF has expanded by acquisition. These acquisitions resulted in AAF owning multiple ERP systems that supported individual business segments. AAF is committed to its digital transformation, moving to a next-generation ERP environment, and expects to realize its vision for the future while **accelerating time to value**.

THE BEST RUN 



Accelerating Time to Value with Next-Generation ERP Using the RISE with SAP® Offering and SAP S/4HANA® Cloud



Challenges and Opportunities

- Replace multiple disparate and antiquated ERP systems with a single, global platform and integrated processes to help meet the needs of customers, suppliers, and stakeholders
- Lay the foundations to meet the strategic imperative of improving operating margins and working capital while achieving significant revenue growth

Why SAP

- Accelerated and guided path to SAP S/4HANA® through the RISE with SAP offering, leveraging preparational, analytical, and enablement tools and services for an optimal transition
- Reduced cost and complexity in its IT landscape, connecting the SAP® Customer Experience portfolio, SAP Integrated Business Planning for demand, and SAP S/4HANA Cloud, private edition, allowing the business to grow revenue significantly without proportionally increasing costs
- Comprehensive analytics capabilities using the SAP Analytics Cloud solution
- Real-time insights through native integration of IoT sensors on filters with SAP S/4HANA Cloud

Expected Value-Driven Results

- Increased speed of digital transformation with SAP S/4HANA Cloud, private edition
- Leveraged implementation best practices across strategic business priority areas
- Established one version of the truth, with reporting for material master files, pricing modules, and configuration, price, and quoting processes drawing on data from Intelligent ERP
- Enabled critical decision-making, gaining context to manufacturing data through dashboarding and analytics capabilities

“Thanks to the RISE with SAP offering, we have fast-tracked our way to becoming an intelligent enterprise with customer-focused processes and a **user-enabling, operationally agile landscape integrated in the cloud.**”

Bob Betts, Director, SAP Program, American Air Filter Company Inc.

Achieving

Speed, simplicity, and flexibility across multiple business operations and customer channels

One

Source of truth from an integrated suite of cloud solutions

American Air Filter Company Inc.
Louisville, Kentucky
www.aafintl.com

Industry
Industrial machinery and components

Products and Services
Air filtration solution manufacturing

Featured Solutions and Services
RISE with SAP; SAP S/4HANA Cloud, private edition; and SAP Customer Experience

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Featured Solutions and Services

American Air Filter Company Inc. used the **RISE with SAP® offering** to guide its move to a next-generation ERP environment, using solutions and services including:

- SAP S/4HANA® Cloud, private edition
- SAP Sales Cloud
- SAP Service Cloud
- SAP Analytics Cloud
- SAP Integrated Business Planning
- SAP Internet of Things
- SAP Edge Services

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